



DT Global in Europe and Eurasia

For more than 30 years, DT Global has been a dedicated partner to communities, governments, and the private sector in Europe and Eurasia. We have implemented more than 400 projects across the region totaling more than \$900 million across sectors, including governance, economic growth, sustainable infrastructure, transport, clean energy, public financial management, and elections.

With offices, staff, and active registrations in Belgium, Poland, Turkey, Spain, Ukraine, and the UK, we have a long history in and deep understanding of the region.

Working together with the European Commission, European Bank for Reconstruction and Development, Foreign Commonwealth & Development Office, the Millennium Challenge Corporation, the US Agency for International Development, and the World Bank, DT Global has a long-term commitment to transforming lives in Europe and Eurasia through sustainable, innovative programming.

Our Expertise:

- Economic Growth
- Trade and Competitiveness
- Governance
- Clean Energy
- Elections
- Civic Engagement
- Environment
- Infrastructure
- Sustainable Transport
- Public Finance Management
- Conflict Prevention and Peacebuilding
- Stabilization and Transition
- Food Security and Agriculture
- Sustainable Transport
- Social and Environmental Impact Management

Who is DT Global?

DT Global is shaping a future where sustainable development and innovation empower individuals, communities, and nations. We work in partnership with local stakeholders to foster inclusive prosperity, social equity, and environmental stewardship. Our global team of 2,500 staff and experts work in over 90 countries to solve complex problems in the peacebuilding, governance, economic development, environment, and human development sectors. With a track record of technical excellence and more than 60 years of international development experience and relationships, we deliver innovative solutions that transform lives.

Kosovo Energy Security of Supply (KESS) Activity

Kosovo

2017-2023, USAID

The USAID KESS Activity provides technical assistance to the Kosovar energy sector, primarily the Ministry of Economy, to design and implement energy security projects. DT Global provides short and long-term and quick-response professional services, including transaction document review, legal and financial advice for transactions, policy formulation, drafting of regulatory laws, consensus building among energy stakeholders, and strategic communications. Through KESS, DT Global has also played a leading role in developing Kosovo's nascent market for distributed solar PV. Support provided by KESS has led to several private sector beneficiaries investing in onsite solar PV systems, including a 720 kWp system at the bottling facility of RC Cola.

Energy Policy Activity (EPA) in Bosnia and Herzegovina

Bosnia and Herzegovina

2019–2024, USAID

USAID EPA supports the Government of Bosnia and Herzegovina in reforming and modernizing the gas and electricity sectors. The project provides targeted technical assistance to the Government of Bosnia and Herzegovina to improve and streamline the energy policy environment and develop critical missing legislation, rules, and market regulations in the natural gas and electricity sectors. USAID EPA also develops and recommends legislative and other measures at all levels of government to ensure that the BiH energy sector is compliant with EU requirements. The project promotes a strong public outreach and awareness program to develop a market-based energy sector and educate the public about its benefits. To date, DT Global has supported the governments of the Federation of Bosnia and Herzegovina, Republika Srpska, and Brčko District to develop or amend over a dozen laws.

Procurement Agent Services MCA

Kosovo

2023-2030, MCA

As Procurement Agent, DT Global develops more accountable and transparent procurement tools and shares best practices and capacity development with recipient government institutions to strengthen internal controls, bid preparation and evaluation, and contract management; and to reduce vulnerabilities

to corrupt practices and waste. As the Procurement Agent in Kosovo, DT Global manages the \$202 million energy Compact to address the country's unreliable supply of electricity.

TA for Increasing the Competitiveness of Main Sectors in Sinop Project

Turkey

2022-2024, European Commission

The project enhances the economic value add and competitiveness of local seafood/fishery and tourism SMEs in the Kastamonu region of Turkey by improving production and market conditions and facilitating connections with new and existing markets. The Sinop project will provide business consultancy services to SMEs and entrepreneurs and increase tourism competitiveness through the development of a tourism strategy and activities.

EU Assistance for Uzbekistan Agri-Food Development Strategy 2020 – 2023

Uzbekistan

2020-2024, European Commission

This project contributes to the development of a competitive, market-driven, export-oriented Uzbekistan agri-food sector. Developing this sector will increase farm income, create new jobs, enhance food security, and ensure the sustainable use of natural resources. The project is assisting the Uzbekistan Ministry of Agriculture to manage the transition process from a planned economy to a market-based system by creating an enabling policy and regulatory environment, and by strengthening the institutional capacities within the sector.

Kosovo Investment Promotion and Access to Finance (IPAF)

Kosovo

2023-2028, USAID

IPAF strengthens the Kosovar private sector capacity to deliver sustainable economic growth through two objectives: investment promotion and attraction, and increased access to and utilization of diversified finance. DT Global applies a market systems development approach to attract greater investment and increase access to finance. IPAF will strengthen the resiliency of the private sector, create productive jobs, increase exports, and enable firms to adopt new technologies and business practices.

Kosovo Compete Activity

Kosovo

2020-2025, USAID

The Kosovo Compete Activity takes a facilitative approach to market systems development, focusing on three key export-oriented sectors—ICT, Wood, and Food Processing. By addressing key constraints, the Activity enables scalable and systemic change; stimulates job creation and growth; and increases the private sector's ability to engage in local, regional, and international markets. Drawing on market system and constraints analyses of the target sectors, we create Sector Action Plans that set out interventions with the greatest potential to achieve Activity objectives and engage local stakeholders to sponsor activities that promote long-term sustainability.

Support to the Moldovan Government to Identify and Prepare Projects for the Association Agreement

Moldova

2020-2026, European Commission

This project assists the Government of Moldova to coordinate European aid support. The project strengthens the preparation competencies of national authorities, ensuring complementarity between the implementation of a major EU Association Agreement and external assistance. DT Global will support the contracting authority to achieve the overall objective by strengthening aid coordination mechanisms to fill policy gaps related to the implementation of the Association Agreement. This will be achieved through institution-building activities, preparing project pipeline facility linked to the implementation of the Association Agreement, and improving internal communication systems for cost effective data management throughout institution-building activities.

North Macedonia Strengthening Resource Mobilization Activity (SRMA)

North Macedonia

2021-2026, USAID

SRMA assists all 81 municipalities of North Macedonia to raise and independently manage the resources necessary to fund services demanded by its citizens. SRMA facilitates participatory and sustainable transformation, assisting North Macedonia's Local Self-Government Units to generate, access, and effectively manage the own-

source and external revenues necessary to fund services and programs that benefit their citizens. The activity works with Local Self-Government Units, the Government of North Macedonia, and key stakeholders to enhance the quality of municipal tax and fee collection systems and increase the Local Self-Government Units' capacity to assess external resources. The activity also improves the Units' ability to plan, manage, and implement public sector revenues in compliance with government regulations, and enhances the decentralization process.

Route 7 Lender's Monitor Advisor Serbia

2022-2026, European Bank for Reconstruction and Development (EBRD)

This project assists the EBRD to monitor implementation of a new motorway section between Nis and Plocnik in Serbia and to ensure that investments are implemented on time and on budget. It also identifies problems and advises the EBRD on remedial measures.

Roadmaps for Digitalization for the Solid Waste Sector

EBRD Member States

2022-2023, European Bank for Reconstruction and Development (EBRD)

This assignment develops sector specific digitalization 'roadmaps' that will detail the pathways that public or private sector organizations should take from relative immaturity to the achievement of full and optimal benefits from digitalization. Through the creation of these tools, EBRD and their clients will be able to make informed decisions on how and where to invest in waste sector technologies.

Implementation Support to the Ukraine Urban Road Safety Project Ukraine

2019-2024, European Investment Bank

This flagship project will improve the current road safety conditions with the goal of saving lives and improving the economy of the cities in Ukraine. Once implemented, the proposed road safety measures can save around 100 lives and nearly 400 serious injuries per 10-year period. The investments are designed to eliminate the most dangerous road location "blackspots" by applying international best practices for upgrading the street infrastructure, intersections, and accessibility. The work also improves access to public transport, develops safe

cycle and pedestrian networks, supports urban transport planning, introduces reduced speed in residential areas and school zones, and supports IT traffic management systems. The infrastructure investments will also encourage a shift to a more environmentally friendly transportation system (public transport, walking, and cycling).

EU4 Independent Media (EU4IM)

Armenia, Azerbaijan, Belarus, Georgia, Moldova, and Ukraine

2021-2024, European Commission

To contribute to democratization and empower citizens in the Eastern Partnership, the EU4IM improves journalism in the independent media sectors and encourages fact-based, gender-inclusive, and reliable public interest journalism to exert its watchdog role. EU4IM boosts the resilience of the media by strengthening its financial sustainability. EU4IM supports independent media outlets and stakeholders through capacity building, production support, targeted intervention on financial stability, peer to peer research, and knowledge management.

Uzbekistan Support for PPP and Fiscal Risk Framework Development

Uzbekistan

2022-2023, World Bank

This project provided upstream support to the Government of Uzbekistan on regulating small-scale Public Private Partnerships (PPPs). The project also strengthened line ministries' capacity to understand what PPPs are and when they represent a suitable procurement option for infrastructure development, particularly for small-scale PPPs.

Competitiveness Systems Strengthening (CSS) Activity

Serbia

2017-2022, USAID

CSS strengthened Serbia's agriculture processing sector, supporting more than 890 organizations from 114 municipalities, including 580 SMEs. The Activity used a market systems development approach that

resulted in a 32% increase in sales for the firms CSS supported. CSS facilitated over \$42.9M in investments in agriculture and agribusiness firms and producers. It also expanded market penetration, resulting in 540 sales contracts with international purchasers with a total value of \$40 million. With industry leading companies and industry/trade associations, CSS helped 164 SMEs and 3,231 fruit and vegetable growers integrate into high value export supply chains.

Empower Private Sector Activity

Kosovo

2014-2020, USAID

This project improved SME competitiveness, workforce development, and access to finance. Through a grant fund, it supported over 750 companies, NGOs, and individuals that domestically supply inputs to realize a total increase in sales of \$214M. It also created over 5,000 new jobs and provided workforce training to more than 1,870 women, 1,532 youth, and 469 minorities. Its investment leverage ratio (over five times) for project-supported activities included significant private sector co-financing (\$17.7M), as well as funding from collaborating institutions (\$2.26M).

REPOWER-Kosovo

Kosovo

2014-2019, USAID

REPOWER-Kosovo supported the Government of Kosovo's continued efforts to modernize its existing electricity sector by promoting clean energy development and improving private investment within a modern energy system. REPOWER collaborated with the Energy Regulatory Office and Ministry of Economic Development to successfully streamline processes for licensing and permitting of renewable energy with the creation of a One-Stop-Shop within the government, with over 236 MW of renewable energy authorized.